APG Technologies

General Services Administration
Federal Acquisition Service
Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA *Advantage!*, and menu-driven database system. The INTERNET address of GSA *Advantage!* is: GSAAdvantage.gov.

General Purpose
Commercial Information Technology Equipment, Software and Services

**Special Item No. 132-51 Information Technology (IT) Professional Services
FCS Group 70**

Note: All non-professional labor categories must be incidental to and used solely to support hardware, software and/or professional services, and cannot be purchased separately.

SPECIAL ITEM NUMBER 132-51 – INFORMATION TECHNOLOGY (IT) PROFESSIONAL SERVICES

FPDS Code D301	**IT Facility Operation and Maintenance**
FPDS Code D302	**IT Systems Development Services**
FPDS Code D306	**IT Systems Analysis Services**
FPDS Code D307	**Automated Information Systems Design and Integration Services**
FPDS Code D308	**Programming Services**
FPDS Code D310	**IT Backup and Security Services**
FPDS Code D311	**IT Data Conversion Services**
FPDS Code D313	**Computer Aided Design/Computer Aided Manufacturing (CAD/CAM) Services**
FPDS Code D316	**IT Network Management Services**
FPDS Code D317	**Creation/Retrieval of IT Related Automated News Services, Data Services, or Other Information Services (All other information services belong under Schedule 76)**
FPDS Code D399	**Other Information Technology Services, Not Elsewhere Classified**

Note 1: All non-professional labor categories must be incidental to and used solely to support hardware, software and/or professional services, and cannot be purchased separately.

Note 2: Offerors and Agencies are advised that the Group 70 – Information Technology Schedule is not to be used as a means to procure services which properly fall under the Brooks Act. These services include, but are not limited to, architectural, engineering, mapping, cartographic production, remote sensing, geographic information systems, and related services. FAR 36.6 distinguishes between mapping services of an A/E nature and mapping services which are not connected nor incidental to the traditionally accepted A/E Services.

Note 3: This solicitation is not intended to solicit for the reselling of IT Professional Services, except for the provision of implementation, maintenance, integration, or training services in direct support of

a product. Under such circumstances the services must be performance by the publisher or manufacturer or one of their authorized agents.

Contract Number: GS-35F-0229Y
Contract Period: March 8, 2012 – March 7, 2017

For more information on ordering from the Federal Supply Schedules, click on the FSS Schedules button at fss.gsa.gov.

APG Technologies, LLC
116 Chimney Ridge Place
Potomac Falls, VA 20165
703/444-0065 (office)
703/738-7526 (fax)
www.apgtech.com

Socioeconomic status: Small

1a. CUSTOMER INFORMATION

SIN	Labor Category	GSA Price w/IFF
132 51	Director	$218.56
132 51	Technical Manager	$192.85
132 51	Sr. Principal Engineer	$176.47
132 51	Principal Engineer	$151.26
132 51	Sr. Project Manager	$132.60
132 51	Sr. Engineer	$132.60
132 51	Senior Consultant	$124.49
132 51	Staff Consultant	$81.95
132 51	Superintendent	$80.78
132 51	CAD Engineer	$76.26
132 51	Sr. Telecom Technician	$70.61
132 51	Quality Assurance Technician	$70.61
132 51	Logistics Specialist	$62.40
132 51	Mid Telecom Technician	$60.83
132 51	Administrative Support	$47.81

1b. Not Applicable

1c. Please refer to the following Matrix for Labor Category titles and Descriptions

APG Technologies

Title Level: Role	Labor Category Description
Director E1: SME	Senior advisor to top management typically with an advanced degree and 18+ years experience or bachelors with 20+ years experience or equivalent; recognized expert exhibiting an exceptional degree of ingenuity, creativity, and resourcefulness; applies and/or develops highly advanced technologies, scientific principles, subject matter expert (SME) in C4ISR enterprise systems; often acts independently to resolve issues associated with the development and implementation of operational programs; plans R&D programs and recommends technological strategies to accomplish mission & agency objectives; self-supervised; typically acts as primary spokesperson on corporate capabilities and future efforts; managerial/leadership experience. **Special Skills:** • Engage, mobilize and motivate multiple teams to accomplish C4ISR/Space mission goals • Effectively utilizes, trains, develops available internal/external skill sets • Relationship builder, Leader & Communicator at Government & Corporate Executive Levels • Extensive successful track record of working advanced programs with Government agencies & system integrators
Technical Manager E2: Data Architect	Expert, authority in discipline typically with an advanced degree and 12+ years experience or bachelors with 14+ years experience or equivalent; applies advanced concepts, theories, and principles and contributes toward the development of new principles and concepts; highly experienced in complex data architectures and enterprise systems for C4ISR applications; works unusually complex problems with consultative direction; advises top management and customers on advanced technical research studies and applications; significant database enterprise project managerial/leadership experience or necessary skills. Oracle Certified Professional (OCP). **Special Skills:** • Database, core applications and web technology knowledge • Enterprise experience in implementing Oracle solutions and required 3rd party technology • Successful track record of working advanced programs with Government agencies & system integrators • Serves in a project leader or subject/team leader capacity for significant portions of complex projects
Sr. Principal Engineer E3: DBE	Emerging authority typically with an advanced degree and 7+ years experience or bachelors with 9+ years experience or equivalent; applies extensive expertise; solves highly complex problems that require the regular use of ingenuity and creativity; work is performed without appreciable direction and is reviewed for desired results from a relatively long-term perspective; represents the organization as prime customer contact on significant technical matters on contracts. Oracle Certified Professional (OCP) – Database Engineer (DBE). **Special Skills:** • Database, core applications and web technology knowledge • Very broad experience in implementing Oracle solutions and required 3rd party technology • Experience in subject/team leader capacity for key elements of complex projects
Principal Engineer E4: DBA/Developer	Mid-level typically with an advanced degree and 4+ years experience or bachelors with 6+ years experience or equivalent; wide application of software principles; able to solve wide range of difficult problems with imaginative and thorough solutions; works under general direction, and results are reviewed upon completion for adequacy in meeting objectives; failure to achieve results normally results in serious program delays and considerable expenditure of resources; frequent internal and external customer contacts and represents the organization in providing solutions to difficult technical issues associated with specific projects. Oracle Certified Administrator (OCA) – Database Administrator (DBA). **Special Skills:** • Database administration or web applications development knowledge • Broad experience in implementing Oracle solutions or required 3rd party technology

Title Level: Role	Labor Category Description
	• Team member experience on multiple complex projects
Sr. Project Manager	B.S. Degree with 6-9 yrs. experience. Responsible for smaller projects or a segment of a large complex project. Translates customer requirements into formal agreements and plans that culminate in customer acceptance of results while meeting business objectives. Works with the customer to identify business requirements and develops the proposed solution. Subsequently leads a team in initiating, planning, controlling, executing, and closing tasks of a project or segment of a project to produce the delivered solution. Executes a wide range of process activities beginning with the initial technical response to an order through development, test, and final delivery. Formulates partnerships
Senior Engineer	B.S. Degree with 6 – 9 yrs. experience. Plans and executes highly complex engineering activities. Functions as the technical lead for all design-to-cost and lifecycle activities for small- to medium-scale projects. Receives assignments in the form of objectives and establishes goals to meet objectives. Work is reviewed and measured based on meeting objectives and schedules. Establishes and recommends changes to policies which affect subordinate organization(s). Provides guidance to others to achieve goals in accordance with established policies
Senior Consultant E5: Junior DBA/Developer	Junior level typically with B.S. degree with 1-2 yrs experience. Skilled in a specific software technology area (e.g. Web development, DB Administration, Information Assurance - IA). Works as a member of a team with focused direction and supervision be more senior development/software team personnel. **Special Skills:** • Database administration, IA or web applications development knowledge • Specific experience in implementing Oracle solutions or required 3rd party technology • Team member experience on at least one relevant project
Staff Consultant E6: Program Analyst	Entry level typically with a B.S. degree, or Associates Degree w/ 2 yrs experience; application of business principles; supporting program control & tracking; project status reporting; works under specific/detailed direction, and results are reviewed upon completion for adequacy in meeting objectives. **Special Skills:** • Database administration or web applications development education – entry level • Business analyst skills/experience w/ MS-Office, MSCE and/or MS-Project
Superintendent	Minimum H.S. Diploma, 3-5 yrs. experience. Installs or oversees installation of telephone, coaxial, and fiber optic cables, including vertical and horizontal cable pairs to the desktop. Locates and diagnoses signal transmission defects using various test equipment and visual inspection. Uses tools and related test equipment, ground power equipment, and pressure equipment. Prepares necessary reports. Communicates effectively with technical and management personnel
CAD Engineer	Minimum HS . Diploma, 2 – 4 yrs. experience. Duties and task are standardized. Performs come more advanced functions as part of training and development. Resolves most questions and problems and refers more complex issues to higher levels. Supervision given and received: Works under direct supervision and selects from written instructions and established procedures to accomplish assigned tasks.
Sr. Telecom Technician	Minimum H.S. Diploma, 3-5 yrs. experience. Installs or oversees installation of telephone, coaxial, and fiber optic cables, including vertical and horizontal cable pairs to the desktop. Locates and diagnoses signal transmission defects using various test equipment and visual inspection. Uses tools and related test equipment, ground power equipment, and pressure equipment. Prepares necessary reports. Communicates effectively with technical and management personnel
Quality Assurance Technician	Minimum H.S. Diploma, 3-5 yrs. experience. Experienced using the test equipment. Responsible for ensuring that testing conclusions and recommendations are fully supported by test results and project managers are fully informed of testing status and application deviations from documented user requirements. . A certificate from an accredited institution for training that is directly related to the task or equipment to be used may be substituted for a high school

Title Level: Role	Labor Category Description
	diploma.
Logistics Specialist	Minimum H.S. Diploma, 2 – 4 yrs. experience. Supports logistics functions for assigned projects to include: research, analyses of customer and statutory requirements, preparing required documentation, and ensuring quality control.
Mid Telecom Technician	Minimum H.S. Diploma, 0 – 3 yrs. experience. Installs or oversees installation of telephone, coaxial, and fiber optic cables, including vertical and horizontal cable pairs to the desktop. Locates and diagnoses signal transmission defects using various test equipment and visual inspection. Uses tools and related test equipment, ground power equipment, and pressure equipment. Prepares necessary reports. Communicates effectively with technical and management personnel.
Administrative Support	Minimum H. S. Diploma with 0-2 yrs experience. Receives general instructions on routine work, detailed instructions on new assignments. Applies job skills and company policies to complete a wide range of tasks. Responsible for providing administrative and clerical support to relieve department managers or staff of administrative details.

Notes:
1. Generally four years of additional relevant experience may be substituted for a Bachelor's degree.
2. A Master's Degree may be substituted for two (2) years of relevant experience.
3. A Doctoral Degree may be substituted for four (4) years of relevant experience.
4. Other qualifying education equivalents may include combinations of years of experience/education toward degree, Associates degree or technical certification, specialized training and other qualifications. Intensity of experience in related projects at lower positions with demonstrated skills may also be deemed equivalent to years of experience. Such equivalents will be supported by the APG Technologies staff level or the equivalent if support is provided by a consultant or subcontractor, with appropriate discounts depending on volume and skill level supplied. The APG Technologies PM will provide resumes whenever equivalent qualifications are proposed.

2. Maximum Order: $500,000

3. Minimum Order: $100

4. Geographic Coverage: Domestic

5. Point of Production: United States

6. Discount from List Price: Net Price equals GSA Price with IFF as shown above

7. Quantity Discounts: None

8. Prompt Payment Terms: Net 30

9a. Government purchase cards are **not** accepted at or below the micro-purchase threshold.

9b. Government purchase cards are **not** accepted above the micro-purchase threshold.

10. Foreign items: Not Applicable

11a. Time of Delivery: Negotiated with ordering activity at task order level

11b. Expedited Delivery: Negotiated with ordering activity at task order level

11c. Overnight and 2 Day Delivery: Negotiated with ordering activity at task order level

11d. Urgent Requirements: Negotiated with ordering activity at task order level

12. F.O.B. Point: Destination

13a. Ordering Address: APG Technologies, LLC
116 Chimney Ridge Place
Potomac Falls, VA 20165

13b. Ordering Procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation (FAR) 8.405-3.

14. Payment Address: APG Technologies, LLC
116 Chimney Ridge Place
Potomac Falls, VA 20165

15. Warranty Provision: Best Effort

16. Export Packing Charges: Not Applicable

17. Terms and conditions of Government purchase card acceptance: Not Applicable

18. Terms and conditions of rental, maintenance, and repair: Not Applicable

19. Terms and conditions of installation: Not Applicable

20. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices: Not Applicable

20a. Terms and conditions for any other services: Not Applicable

21. List of service and distribution points: Not Applicable

22. List of participating dealers: Not Applicable

23. Preventative maintenance: Not Applicable

24a. Special attributes: Not Applicable

24b. Section 508 compliance information: Not Applicable

25. Data Universal Number System (DUNS): 825186625

26. Contractor is registered in the Central Contractor Registration (CCR) database and the System for Acquisition Management (SAM)